	DAY 1: Monday, May 5, 2003
10:00-10:45	Welcome/Introductions
10:45-12:00	 Welcome to WIC Goals and Mission of Washington WIC Unique Responsibilities of the WIC Coordinator WIC Staff Roles Jacqueline Beard, Training Coordinator
12:00-1:00	Lunch
1:00-2:45	 Clinic Flow and Efficiency Issues Key concepts for efficient clinic services Assessing for clinic flow issues. Self assessment tool Leanne Burkhalter, Lewis County WIC Coordinator
2:45-3:00	Break
3:00-4:25	Contracts and Budgets: The Bottom Line Contract Overview Managing the WIC Budget Dick Court, Local Program Consultant Jacqueline Beard
4:25 - 4:30	Renewing Your Spirit



	DAY 2: Tuesday, May 6, 2003
8:30-9:45	 Breastfeeding Promotion in WIC What is your role in Breastfeeding Promotion? How WA WIC Measures Up - Breastfeeding Data Jean O'Leary, Breastfeeding Coordinator
9:45-10:00	Break
10:00-11:30	 The Inside Look at CIMS Reports Making Sense of the CIMS Reports Do's and Don'ts with the Data Jacqueline Beard
11:30-12:30	Lunch
12:30 -1:30	 Fulfilling Legal Requirements Civil Rights Requirements Assessing Your Clinic's Legal Requirements Margaret Dosland, Training Consultant
1:30-3:00	 New Session: Client Compliance Challenges Learning about new federal sanctions Putting the "Client Complaint" Process into Effect New challenges Sylvia Matthews, WIC Investigator
3:00-3:15	Break
3:15-4:25	 Quality Assurance in WIC Introducing the New Monitoring Process Plans for Fiscal Monitoring Marsha Boling, Local Program Consultant
4:25 - 4:30	Renewing Your Spirit

	DAY 3: Wednesday, May 7, 2003
8:30 - 10:30	 Strategies for Caseload Management Overview of Caseload Management Strategies for Effective Management Kristin Sasseen, Local Program Consultant
10:30-10:45	Break
10:45-12:00	 Teaming Up with WIC Partners: Client, Staff and Retailers Learning About Federal Regulations Retailer Compliance Challenges Preventing Staff Fraud Susan Evans, Retailer Authorization and Contracts Coordinator
12:00-1:00	Lunch
1:00-2:30	 Calculating Staff Hours for Appointment Types Unique Calculations for Different Appointment Types How to Calculate No Show Rates Standard Appointment Types Mary Candler, Training Consultant
2:30-2:45	Break
2:45-4:25	 Customizing Your Clinic in CIMS Entering New Staff in CIMS Setting Up a Monthly Staff Schedule Adding Clinic Handouts, Topics, Etc. Staffing Pattern Activity Margaret Dosland, Training Consultant
4:25-4:30	Renewing Your Spirit
4:30-6:00	Computer Lab (Optional)

DAY 4: Thursday, May 8, 2003

	· ·
8:30- 10:00	 Maximizing Medicaid Revenue Maternity Support Services Healthy Kids Donna Oberg, Seattle King County Health Dept
10:00-10:30	Break/Travel Forms
10:30-12:00	 Marketing WIC as a Preventive Health Program Outreach How To's Barriers to Participation Effective Marketing Strategies Kristin Sasseen, Local Program Consultant
12:00-12:20	Keeping the Juice! Jacqueline Beard
12:20-12:30	Renewing Your Spirit Wrap-up and feedback forms

